



Financial Tear Sheet

Corporate Profile

Who We Are:

Winnebago Industries, Inc. is a leading U.S. manufacturer of recreation vehicles under the Winnebago and Grand Design brands, which are used primarily in leisure travel and outdoor recreation activities. The Company builds quality motorhomes, travel trailers, and fifth wheel products. Winnebago has multiple facilities in Iowa, Indiana, Oregon, and Minnesota. The Company's common stock is listed on the New York and Chicago Stock Exchanges and traded under the symbol WGO. Options for the Company's common stock are traded on the Chicago Board Options Exchange.

The Company markets its recreation vehicles on a wholesale basis to a diversified dealer organization located throughout the U.S., and Canada. Winnebago Industries was incorporated under the laws of the state of Iowa on February 12, 1958, and adopted its present name on February 28, 1961."

Stock Performance

WGO (Common Stock)

Exchange	NYSE (US Dollar)
Price	\$49.50
Change (%)	▲ 0.85 (1.75%)
Volume	387,500
52 Week Low	\$24.15
Market Cap	\$1,574,441,154
Rolling EPS	2.30
PE Ratio	21.1572
Shares Outstanding	31,806,892

Data as of 11/17/17 4:02 p.m. ET



Recent Headlines & Events

11/01/17

Winnebago Industries Names Stacy Bogart Vice President, General Counsel and Corporate Secretary

10/26/17

Winnebago Industries to Host Investor Day in New York City

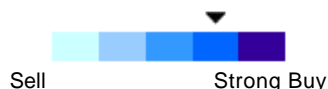
10/19/17

Winnebago Industries Announces Fourth Quarter and Fiscal Year 2017 Results

There are currently no events scheduled.

Analyst Estimates / Ratings

Mean Recommendation: 2.1



EPS Trend

		Current	30 Days Ago	90 Days Ago
QTR	Nov 17	0.49	0.45	0.44
QTR	Feb 18	0.56	0.55	0.54
QTR	May 18	0.89	0.90	0.89
QTR	Aug 18	0.91	0.84	0.82
FY	Aug 18	2.87	2.77	2.72
FY	Aug 19	3.35	3.16	3.07

SEC Filings

Filing Date	Form
11/16/17	4
11/15/17	SC 13D/A
11/15/17	SC 13D/A
11/15/17	SC 13D/A

Primary IR Contact

Winnebago Industries Investor Relations
Winnebago Industries, Inc.

Phone: 641-585-3535

Fax: 641-585-6966

E-mail: ir@winnebagoind.com

Corporate Governance

Michael J. Happe President and Chief Executive Officer

Ashis Bhattacharya Vice President, Strategic Planning and Development

Donald J. Clark President, Grand Design RV; Vice President, Winnebago Industries

S. Scott Degnan Vice President, General Manager, Towables Business

Scott C. Folkers Vice President, General Counsel and Secretary

Brian Hazelton Vice President & General Manager – Motorhome Business

Bryan Hughes Vice President, Chief Financial Officer

Jeff Kubacki Vice President, Information Technology, Chief Information Officer

Chris West Vice President of Operations

Bret A. Woodson Vice President, Administration

Ownership Summary

Shareholders

	Holders	Value (\$MM)	% O/S	Shares
Institution	305	1,290.41	92.1	29,293,958
Mutual Fund	320	651.98	48.9	15,548,020
Insider *	22	34.93	3.7	1,165,926

*Insider values reflect direct beneficial ownership.

Top Holders

	Shares Held	% O/S	Share Change	Filing Date
BlackRock Institutional Trust Company, N.A.	3,425,688	10.8	216,900	09/30/17
Dimensional Fund Advisors, L.P.	1,864,305	5.9	18,016	09/30/17
Royce & Associates, LP	1,731,182	5.4	-357,800	09/30/17
The Vanguard Group, Inc.	1,577,931	5.0	10,277	09/30/17
Cooke & Bieler, L.P.	1,043,463	3.3	-511,275	09/30/17
Kennedy Capital Management, Inc.	994,311	3.1	-186,582	09/30/17
Clark (Donald Jeff)	764,426	2.4	764,426	11/08/17
State Street Global Advisors (US)	726,910	2.3	19,913	09/30/17
Goldman Sachs Asset Management (US)	590,999	1.9	-77,855	09/30/17
Templeton Investment Counsel, L.L.C.	554,540	1.7	0	09/30/17

Data provided by Nasdaq. Minimum 15 minutes delayed.