



# Financial Tear Sheet

## Corporate Profile

### Who We Are:

Winnebago Industries, Inc. is a leading U.S. manufacturer of recreation vehicles under the Winnebago and Grand Design brands, which are used primarily in leisure travel and outdoor recreation activities. The Company builds quality motorhomes, travel trailers, and fifth wheel products. Winnebago has multiple facilities in Iowa, Indiana, Oregon, and Minnesota. The Company's common stock is listed on the New York and Chicago Stock Exchanges and traded under the symbol WGO. Options for the Company's common stock are traded on the Chicago Board Options Exchange.

The Company markets its recreation vehicles on a wholesale basis to a diversified dealer organization located throughout the U.S., and Canada. Winnebago Industries was incorporated under the laws of the state of Iowa on February 12, 1958, and adopted its present name on February 28, 1961.

## Stock Performance

### WGO (Common Stock)

Exchange	NYSE (US Dollar)
Price	<b>\$35.52</b>
Change (%)	▲ 0.02 (0.06%)
Volume	135,878
52 Week Low	\$24.15
Market Cap	\$1,123,908,452
Rolling EPS	2.66
PE Ratio	13.3646
Shares Outstanding	31,659,393

Data as of 04/20/18 12:19 p.m. ET



## Recent Headlines & Events

03/21/18

Winnebago Industries Announces Record Second Quarter Fiscal 2018 Results

03/14/18

Winnebago Industries Board of Directors Approve Quarterly Cash Dividend of \$0.10 Per Share

03/07/18

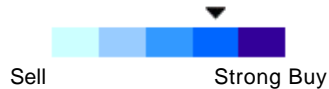
Winnebago Industries' Second Quarter Fiscal 2018 Financial Results Announcement to be Made on March 21, 2018

There are currently no events scheduled.

## Analyst Estimates / Ratings

Mean Recommendation: 2.2

Unable to fulfill request.



## SEC Filings

Filing Date	Form
04/02/18	4
04/02/18	4
04/02/18	4
03/22/18	10-Q

## Primary IR Contact

Winnebago Industries Investor Relations  
Winnebago Industries, Inc.

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## Corporate Governance

Michael J. Happe	President and Chief Executive Officer
Ashis Bhattacharya	Vice President, Strategic Planning and Development
Stacy Bogart	Vice President, General Counsel and Corporate Secretary
Donald J. Clark	President, Grand Design RV; Vice President, Winnebago Industries
S. Scott Degnan	Vice President, General Manager, Towables Business
Brian Hazelton	Vice President & General Manager – Motorhome Business
Bryan Hughes	Vice President, Chief Financial Officer
Jeff Kubacki	Vice President, Information Technology, Chief Information Officer
Chris West	Vice President of Operations
Bret A. Woodson	Vice President, Administration

## Ownership Summary

### Shareholders

	Holders	Value (\$MM)	% O/S	Shares
Institution	330	1,585.31	91.5	28,970,693
Mutual Fund	351	689.20	49.3	15,609,952
Insider *	20	38.05	3.6	1,125,378

\*Insider values reflect direct beneficial ownership.

### Top Holders

	Shares Held	% O/S	Share Change	Filing Date
BlackRock Institutional Trust Company, N.A.	3,614,712	11.4	189,024	12/31/17
Dimensional Fund Advisors, L.P.	1,836,098	5.8	-28,207	12/31/17
The Vanguard Group, Inc.	1,576,504	5.0	-1,427	12/31/17
Royce & Associates, LP	1,417,374	4.5	-313,808	12/31/17
Timucuan Asset Management Inc.	1,218,852	3.9	1,218,852	12/31/17
State Street Global Advisors (US)	806,372	2.6	79,462	12/31/17
Goldman Sachs Asset Management (US)	799,889	2.5	208,890	12/31/17
Clark (Donald Jeff)	764,426	2.4	764,426	11/08/17
Hennessy Advisors, Inc.	747,600	2.4	632,700	12/31/17
Kennedy Capital Management, Inc.	726,114	2.3	-268,197	12/31/17

Data provided by Nasdaq. Minimum 15 minutes delayed.