



Financial Tear Sheet

Corporate Profile

Who We Are:

Winnebago Industries, Inc., headquartered in Forest City, Iowa, is a leading United States (U.S.) manufacturer of recreation vehicles (RVs), which are used primarily in leisure travel and outdoor recreation activities. The Company builds quality motor homes, travel trailers and fifth wheel products. The Company markets its recreation vehicles on a wholesale basis to a diversified dealer organization located throughout the U.S., and Canada. As of August 2016, the motorhome and towable dealer organization in the U.S. and Canada included approximately 295 and 161 dealer locations respectively. Other products manufactured by the Company consist primarily of original equipment manufacturing (OEM) parts and other component products for other manufacturers and commercial vehicles. Winnebago is an American icon – synonymous with motorhomes. Winnebago has been recognized by Statistical Surveys, Inc., as the top-selling motorhome brand every year since 1974.

Winnebago Industries was incorporated under the laws of the state of Iowa on February 12, 1958, and adopted its present name on February 28, 1961.

Outlook

We have seen steady improvement in the RV market and we believe in the positive long-term trends for our industry. The RV lifestyle continues to remain popular with consumers and our prime target age audience continues to grow as more and more baby boomers enter retirement age. Winnebago management successfully managed the Company through the recession and has a healthy balance sheet and no debt.

As a leader in RV manufacturing technology, we have a continued commitment to be in the forefront of new product development. We have introduced exciting new products that are gaining market share in the North American market and will continue to strive for excellence as an RV industry leader.

Stock Performance

WGO (Common Stock)

Exchange	NYSE (US Dollar)
Price	\$25.15
Change (%)	▼ 0.4 (1.57%)
Volume	478,565
52 Week Low	\$20.32
Market Cap	\$794,391,044
Rolling EPS	1.92
PE Ratio	13.2894
Shares Outstanding	31,586,125

Data as of 05/26/17 4:02 p.m. ET



Recent Headlines & Events

05/24/17

Winnebago Industries Board of Directors Approve Quarterly Cash Dividend of \$0.10 Per Share

04/05/17

Winnebago Industries Announces Secondary Offering of Common Stock

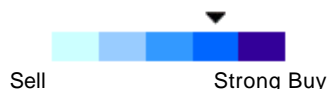
04/03/17

Winnebago Industries Announces CFO Transition

There are currently no events scheduled.

Analyst Estimates / Ratings

Mean Recommendation: 2.1



EPS Trend

		Current	30 Days Ago	90 Days Ago
QTR	May 17	0.72	0.68	0.70
QTR	Aug 17	0.69	0.67	0.73
QTR	Nov 17	0.43	0.40	0.50
QTR	Feb 18	0.54	0.52	0.57
FY	Aug 17	2.17	2.19	2.29
FY	Aug 18	2.71	2.71	2.79

SEC Filings

Filing Date	Form
05/25/17	8-K
05/16/17	4
05/15/17	3
05/15/17	4

Primary IR Contact

Winnebago Industries Investor Relations
Winnebago Industries, Inc.

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Corporate Governance

Michael J. Happe	President and Chief Executive Officer
Ashis Bhattacharya	Vice President, Strategic Planning and Development
Donald J. Clark	President, Grand Design RV; Vice President, Winnebago Industries
S. Scott Degnan	Vice President, General Manager, Towables Business
Scott C. Folkers	Vice President, General Counsel and Secretary
Brian Hazelton	Vice President & General Manager – Motorhome Business
Bryan Hughes	Vice President, Chief Financial Officer
Jeff Kubacki	Vice President, Information Technology, Chief Information Officer
Chris West	Vice President of Operations
Bret A. Woodson	Vice President, Administration

Ownership Summary

Shareholders

	Holders	Value (\$MM)	% O/S	Shares
Institution	274	771.22	83.3	26,321,923
Mutual Fund	286	450.55	47.7	15,057,549
Insider *	22	32.53	3.7	1,158,612

*Insider values reflect direct beneficial ownership.

Top Holders

	Shares Held	% O/S	Share Change	Filing Date
BlackRock Institutional Trust Company, N.A.	3,003,801	9.5	92,714	03/31/17
Royce & Associates, LP	2,317,037	7.3	36,761	03/31/17
Dimensional Fund Advisors, L.P.	1,688,517	5.4	108,635	03/31/17
Cooke & Bieler, L.P.	1,518,362	4.8	278,637	03/31/17
The Vanguard Group, Inc.	1,469,787	4.7	133,676	03/31/17
Invesco Advisers, Inc.	1,164,740	3.7	21,138	03/31/17
Kennedy Capital Management, Inc.	1,078,892	3.4	95,177	03/31/17
State Street Global Advisors (US)	638,509	2.0	32,448	03/31/17
Tontine Asset Management, LLC	582,522	1.8	107,198	03/31/17
Investment Counselors of Maryland, LLC	571,310	1.8	0	03/31/17

Data provided by Nasdaq. Minimum 15 minutes delayed.